

# Epworth Investment Management Ltd Order Execution & Allocation Policy

Epworth Investment Management Limited is authorised and regulated by the Financial Conduct Authority ("FCA") and this document has been compiled to comply with the FCA rules and requirements. This document is the property of Epworth Investment Management Limited and its contents are strictly confidential and should not be disseminated outside of the Firm. Any personal copies of this document must be returned to Epworth Investment Management Limited upon termination of employment.

Version 5 – April 2022



# **Table of Contents**

OUTLINE FOR ORDER EXECUTION POLICY	3
Introduction	3
BEST EXECUTION OBLIGATION	3
THE EXECUTION CRITERIA	4
SCOPE	4
TYPES OF FINANCIAL INSTRUMENTS	4
EXECUTION FACTORS	5
SPECIFIC INSTRUCTIONS	7
MONITORING OF POLICY AND ARRANGEMENTS, AND REVIEW PROCESS	7
SENIOR MANAGEMENT OVERSIGHT	8
MIFID II RTS 28 Data	10



# **OUTLINE FOR ORDER EXECUTION POLICY**

This Order Execution Policy, which includes the Allocation Policy, applies to Epworth Investment Management Limited (EIM). It covers all transactions and all financial instruments executed on behalf of EIM's clients. Specifically, this includes the execution of orders on clients' behalf (where EIM acts a discretionary fund manager) and receiving and transmitting client orders. It excludes orders for mandates delegated to third parties, in which circumstances the third party's order execution policy will apply. Where clients are referred to in this Policy, they are deemed to include funds managed by EIM.

EIM is required to establish and implement effective arrangements for complying with the obligation to take all sufficient steps to obtain the best possible result for EIM clients when executing orders and when placing orders with third parties for Execution. From January 3<sup>rd,</sup> 2018 EIM has been transacting all market orders via a third-party provider, **Northern Trust** (NT) which executes the trades. NT is responsible for obtaining Best Execution on EIMs order flow and will be providing Best Execution monitoring data on a monthly basis to enable EIM to carry out an ongoing assessment to ensure it is satisfied with the results. This is with the exception of one segregated discretionary account "The Congregation of the Religious of the Assumption "(RotA). Due to constraints of housing this account on the platform AJ Bell, who do not have the capability to deliver TCA on Best Execution, it has been agreed by the Epworth Board that Best Execution will be monitored manually on a quarterly basis. This will equate to very few trades but will satisfy MiFID II requirements.

With the exception of the counterparties to the Epworth Cash Plus Fund for Charities, NT will be EIMs only counterparty. A link to a copy of NTs Order Execution policy can be located on our EIM website <a href="https://www.northerntrust.com/documents/legal/mifid/nt-order-execution-policy.pdf">https://www.northerntrust.com/documents/legal/mifid/nt-order-execution-policy.pdf</a>

#### INTRODUCTION

The objective of this Policy is to establish, implement, monitor and review the portfolio management activities of EIM to ensure the best possible result for clients. This Policy discloses our portfolio management policies, procedures and controls in accordance with the regulations and the requirements of Directives such as the Markets in Financial Instruments Directive ('MiFID') and the Alternative Investment Fund Management Directive ('AIFMD'). This Policy will be reviewed annually. This Policy sets out the standards required under MiFID II. Where a firm undertakes the business of both Managing an AIF under AIFMD and the MiFID Investment Service of Portfolio Management, the firm may decide to adopt a different (AIFMD-compliant) Order Execution Policy for its AFM activities from that it adopts for its MiFID Portfolio Management business.

# **BEST EXECUTION OBLIGATION**

Alternative Investment Fund Managers (AIFMs) authorised under the AIFMD, when undertaking the MiFID Investment Service of Portfolio Management, are required to act in accordance with the best interests of its client when placing orders with other entities for execution that result from decisions by the firm to deal in financial instruments, on behalf of its client. This, in turn, requires firms to take all sufficient steps to obtain the best possible result for their clients when placing orders with other entities for execution that result from decisions by the firm to deal in financial instruments on behalf of its client, taking into account the Execution Factors of:



- (a) Price
- (b) Costs
- (c) Speed
- (d) Likelihood of execution and settlement
- (e) Size
- (f) Value
- (g) Type and Characteristics of the financial instrument
- (h) Any other factor relevant to the execution of the order.

The relative importance of these Execution Factors is to be determined by reference to the Execution Criteria.

#### THE EXECUTION CRITERIA

The Execution Criteria is as follows:

- (a) the characteristics of the client, including the categorisation of the client as retail or professional;
- (b) the characteristics of the client order;
- (c) the characteristics of financial instruments that are the subject of that order;
- (d) the characteristics of the execution venues to which that order can be directed.

#### SCOPE

Where the Firm's client is a professional client, in general EIM would expect price to be the most significant factor in the execution of transactions unless instructed otherwise by the client. However, there may be circumstances where depending on the nature of the transaction other factors should be prioritised over price. EIM owes a professional client a duty of best execution, where they provide EIM with specific instructions in relation to the entire transaction, or any particular aspect of the transaction, then EIM will arrange for the transaction to be executed in accordance with those instructions and in doing so have satisfied best execution obligations. Where such a professional client's instructions relate to only part of the transaction, the remaining element not covered by their instructions will remain subject to Best Execution requirements.

Where the Firm's client is a Retail client, then EIM must determine the best possible result in terms of the total consideration, representing the price of the financial instrument and the costs relating to execution, which shall include all expenses incurred by the client directly relating to the execution of the order, including execution venue fees, clearing and settlement fees and any other fees paid to third parties involved in the execution of the order.

# **TYPES OF FINANCIAL INSTRUMENTS**

#### Reference Page 13 (Order Types and scenario Analysis) Northern Trust Order Execution Policy.

From January 2018, all EIM transactions have been executed through Northern Trust (NT). NT is thus the only counterparty of EIM (with the exception of the Epworth Cash Plus Fund for Charities approved deposit takers which are listed on page 5 and Foreign Exchange orders which are currently transacted through HSBC).



Orders generated are transmitted to NT via a Bloomberg Terminal, either via the TSOX (Trading Systems Order Exchange) or ESMX (Execution Management System Exchange); the type of Bloomberg exchange used is determined by the asset class of the order.

Once the order has been transmitted to NT, EIMs designated Sales Traders will transact the order in line with best execution parameters. An execution report will be issued once the order has been completed.

# **General Principles**

EIM has established and implemented procedures and arrangements in respect of all the client orders which provide for the prompt, fair and expeditious execution (i) of all client orders, relative to other orders; and (ii) of portfolio transactions on behalf of the funds managed. EIMs order execution policy ensures that when carrying out client orders (including portfolio transactions on behalf of the funds managed):

- Orders executed on behalf of clients are promptly and accurately recorded and allocated; and;
- Otherwise, comparable orders are carried out sequentially and promptly unless the characteristics of the order or prevailing market conditions make this impracticable, or the interests of the client require otherwise.

EIM has systems in place to ensure that when orders are executed for clients by NT, including the funds managed by EIM, any client financial instrument or client funds received in settlement of that executed order are promptly and correctly delivered to the account of the appropriate client. Lastly EIM has in place internal rules and procedures aimed at preventing the misuse of information relating to client order.

#### **Abnormal Market Conditions**

This Policy may not apply at a time of severe market turbulence, and / or internal or external system failure where instead the ability to execute the order on a timely basis, or at all, will become the primary factor.

# **EPWORTH CASH PLUS FUND FOR CHARITIES COUNTERPARTY REVIEW PROCESS**

The counterparty list (lending limit list) is reviewed twice a year by the Epworth Board. The review process takes into account banks' size, credit ratings and financial strength. If bank credit strength deteriorates between reviews, the Fund Manager automatically reduces counterparty limits. If bank credit strength improves, then increases to counterparty limits must wait until the next Epworth Board review to be implemented.

List of approved deposit takers which are subject to change on a 6 monthly review process: -



As at 31 January 2022										
							***************************************		***************************************	
	No. of P-1 Short Term Ratings		ng Term Rat S&P	Fitch	Average Score	Total Assets \$ million	Asset Rank	Tier 1 Capital Rank	Notes	Lin
E90 million (Category 3 - Average score of 2.4 to 3	.4)								(xi)	
State Street Bank and Trust (sub of State Street Corp)	3	Aa1	AA-	AA	3.00	314,706	94	105	(v)	9
DBS Bank	3	Aa1	AA-	AA-	3.33	492,377	66		(.,	9
JP Morgan Chase Bank (sub of JP Morgan Chase & Co) Korea Development Bank	3	Aa1 Aa2	A+ AA	AA AA-	3.33	3,386,071 280,328	5 102	5	(ix)	9
Royal Bank of Canada Svenska Handelsbanken	3	Aa Aa2	AA- AA-	AA- AA	3.33 3.33	1,221,465 383,287	26 81		(xvi)	9
Toronto Dominion Bank	3	Aa1	AA-	AA-	3.33	1,290,124	22		-	9
£85 million (Category 4 - Average score of 3.4 to 4	.4)									
DnB NOR Bank Handelsbanken plc	2 2	Aa2 NR	AA- AA-	WD AA	3.50 3.50	342,197 383,287	87 81	85 101	- (vui)	8
DZ Bank	3	Aa1	A+	AA-	3.67	734,041	47	66	(xvi)	8
Wells Fargo Bank (sub of Wells Fargo & Co)	3	Aa1	A+	AA-	3.67	1,955,163	14		(i)	8
Bank of Montreal Bank of Nova Scotia (ScotiaBank)	3	Aa2 Aa2	A+ A+	AA-	4.00 4.00	713,730 854,486	48 42	52	(ii)	8
Canadian Imperial Bank of Commerce Nordea Bank	3	Aa2 Aa3	A+ AA-	AA-	4.00 4.00	578,610 681,679	58 51		-	8
SEBanken	3	Aa2	A+	AA-	4.00	371,691	83		-	8
ANZ Banking Group Commonwealth Bank of Australia Group	3	Aa3 Aa3	AA- AA-	A+ A+	4.33 4.33	739,210 614,585	46 57		-	8
National Australia Bank Rabobank Nederland	3	Aa3 Aa2	AA- A+	A+ A+	4.33 4.33	572,381 780,565	51 45	55	-	8
Union Bank of Switzerland Westpac Banking Corp	3	Aa3 Aa3	A+ AA-	AA- A+	4.33 4.33	1,125,765 646,770	34 55	36	- :	8
£80 million (Category 5 - Average score of 4.4 to 5	.4)									
BNP Paribas		Aa3	A+	A+	4.67					- 8
Citibank NA	3 3	Aa3	A+	A+	4.67	3,072,211 2,260,330	11 10		(xii)	8
Credit Agricole Credit Agricole CIB (sub of Credit Agricole)	3	Aa3 Aa3	A+ A+	A+ A+	4.67 4.67	2,737,669 2,737,669	10	12	(xiv)	8
HSBC Bank UK plc (sub of HSBC Holdings plc) HSBC Bank plc (sub of HSBC Holdings plc) ING Bank (sub of ING Group)	3 3 3	A1 A1 A1	A+ A+ A+	AA- AA- AA-	4.67 4.67 4.67	2,984,164 2,984,164 1,157,258	8 8 31		(xiii) (xiii) (vi)	8 8 8
Bank of New York Mellon	3	A1	A	AA-	5.00	469,633	69		(VI)	8
Bank of Scotland plc (subsidiary of Lloyds Banking Group plc)	3 3	A1 Aa3	A+ A	A+ A+	5.00	1,161,692 1,261,247	30		(x)	8
Credit Industriel et Commercial (sub of Credit Mutuel) Credit Mutuel	3	Aa3	Α	A+	5.00	1,261,247	24	30	(iii)	8
Goldman Sachs Intl Bank KBC Bank (sub of KBC Group)	3	A1 A1	A+ A+	A+ A+	5.00 5.00	1,163,040 395,979	29 77	83	(xviii)	8
Lloyds Bank plc - (sub of Lloyds Banking Group Plc) Shinhan Bank	3	A1 Aa3	A+ A+	A+ A	5.00 5.00	1,161,692 556,281	30 62	61	(x)	8
State Street Corp	2	A1	A	AA-	5.00	314,706	94	105	(v)	8
Barclays Bank UK Plc (sub of Barclays Plc) Barclays Bank Plc (sub of Barclays Plc)	3	A1 A1	A	A+ A+	5.33 5.33	1,799,352 1,799,352	17 17	27 27	(viii) (viii)	8
Credit Suisse (sub of Credit Suisse Group) Helaba Bank (Landesbank Hessen-Thurungen)	3	A1 Aa3	A+ A-	A A+	5.33 5.33	915,707 270,770	39 105			8
Lloyds Bank Corporate Markets National Westmister Bank (Ring-Fenced entity, sub of Nat West Group)	3	A1 A1	A	A+ A+	5.33 5.33	1,065,988 1,065,988	36 36	43 43	(x) (xix)	8
Nationwide BS Santander UK plc - (sub of Banco Santander)	3	A1 A1	A+ A	A A+	5.33 5.33	306,223 1,862,037	97 15	121	(xv)	8
Standard Chartered Bank	3	A1	A	A+	5.33	789,050	44	48	-	8
£70 million (Category 6 - Average score of 5.4 to 6	.4)									
Landesbank Baden Wurttemberg Norinchukin Bank	2 2	Aa3 A1	NR A	A- WD	5.50 5.50	341,295 972,428	88 38	106 25	-	7
J P M organ Chase & Co	2	A2	A-	AA-	5.67	3,386,071	5	5	(ix)	7
Sumitomo Mitsui Banking Corp Int (sub of Sumitomo Mitsui Financial Group) Sumitomo Mitsui Banking Corp London (sub of Sumitomo Mitsui Financial Gro	3	A1 A1	A A	A	5.67 5.67	2,191,367 2,191,367	12 12			7
Mitsubishi UFG Bank (sub of Mitsubishi UFJ Financial Group) Mitsubishi UFJ Trust and Banking Corp (sub of Mitsubishi UFJ Financial Grou	3	A1 A1	A A	A- A-	6.00 6.00	3,247,277 3,247,277	6 6	10	(iv) (iv)	7
Mizuho Bank Ltd (sub of Mizuho Financial Group) NatWest Markets (Non-Ring-Fenced entity, sub of Natwest group)	3 2	A1 A2	A A-	A- A+	6.00 6.00	2,037,816 1,065,988	13 36	22		7
Societe Generale Sumitomo Mitsui Trust Bank	3	A1	Α	A-	6.00	1,804,879	16	31	(xix)	7
Wells Fargo & Co	3 2	A1 A1	A BBB+	A- A+	6.00 6.00	561,553 1,955,163	59 14		(i)	7
Mizuho Financial Group	2	A1	Α-	Α-	6.33	2,037,816	13	22		7
£45 million (Category 7 - Average score of 6.4 to 7	.4) and U	K Buildin	g Socie	ties Scor	e <10.5					
Coventry Building Society	2	A2	Α-	NR	6.50	68,664	10	oital Rank 412	(xvii)	4
Leeds Building Society Principality Building Society	0	A3 Baa2	A- BBB+	NR NR	7.00 8.50	27,520 14,828	26 32	872	(xvii) (xvii)	4
Skipton Building Society Yorkshire Building Society	1	Baa1 A3	A- A-	NR NR	7.50 7.00	37,685 63,908	16 11	51/	(xvii) (xvii)	4
Nil (Category 8 - Average score above 7.4)										
Ø Lloyds Banking Group plc	2	A2	BBB+	A(A+)	6.67	1,161,692	30	42	(x)	
Ø ING Group	1	Baa1	Α-	A+	6.67	1,157,258	31		(vi)	
Danske Bank (LENDING SUSPENDED)  WD - Rating withdrawn; NR - Not rated	3	A2	A+	Α	5.57	678,091	52	74	-	n/



#### **EXECUTION FACTORS**

## Reference Page 5 (3. Execution Factors) Northern Trust Order Execution Policy.

#### **SPECIFIC INSTRUCTIONS**

Where a specific client instruction is received in respect of an order, EIM will communicate the instructions to Northern Trust or the relevant Epworth Cash Plus Fund deposit takers. In doing so, EIM will have deemed to fulfil its Best Execution obligation. Where instructions relate to only part of an order, EIM will communicate this to NT in accordance with this Policy to those aspects of the order not covered by the specific instruction. It should be noted that following specific client instructions those instructions may prevent achievement of the best possible result of the execution of those orders.

#### MONITORING OF POLICY AND ARRANGEMENTS, AND REVIEW PROCESS

EIM monitors the effectiveness of its execution arrangements and this Policy in order to identify any deficiencies. This Policy will be reviewed no less than annually and is available on the EIM Website. (www.epworthinvestment.co.uk)

Best Execution monitoring will be determined via Bloomberg BTCA (Bloomberg Transaction Cost Analysis) platform via Northern Trust (NT). On a monthly basis, NT will deliver Best Execution monitoring data with root cause analysis attached. This will provide the basis on which EIM will determine its Best Execution quality.

Regulatory Technical Standards (RTS) 28 requirements will be satisfied via data provided from NT. The data will be published on EIMs website in the correct format in line with MiFID II requirements and timescale.

# Identification and management of conflicts of interest

EIM maintains organisational arrangements that identify conflicts and potential conflicts of interest that exist within the Firm and the procedures and controls that have been adopted to manage these conflicts. These arrangements are subject to review and approval by the Compliance Officer. Individual employees are permitted to trade securities for their own accounts, in which case, the individual must follow the procedures, which are designed to prevent individuals from engaging in personal transactions that may compete or interfere materially with the trading of client accounts. It requires individual employees to report their personal securities transactions to the Compliance Officer for review. (Reference: Personal Account Dealing Policy).

Furthermore, individuals are required to:

- Seek prior approval to any personal trade.
- Receive approval prior to any personal trading.
- Provide copies of contract notes to the Compliance Officer.

An area where a conflict of interest potentially arises is in the placing of orders for multiple clients and the subsequent fair allocation of trades. With reference to the *Order Allocation Policy*, the risk of unfair treatment is minimised by the procedures employed by EIM's fund managers and the communication to NT. The allocation of executed trades when completed in full is allocated to participating clients without delay unless there is significant reason for not doing so.



# **Aggregation of Orders**

EIM will carry out a client order in aggregation with another client order when EIM is satisfied that each client is treated fairly and to do so would not disadvantage either client. Aggregated orders will be allocated in accordance with EIM's *Order Allocation Policy*. It should be noted that EIM do not generally aggregate orders.

#### **Order Allocation Policy**

For orders across multiple funds where there is a partial execution, allocation is always made on a pro rata basis (with respect to the orders placed, not the size of the relevant funds). However, if that results in a holding which, in the relevant fund managers opinion, is too small to be suitable (for example, it is below minimum market size or would incur disproportionate costs to the client) then the relevant fund may be excluded from the allocation. The basis of that re-allocation is recorded within our order management system.

#### SENIOR MANAGEMENT OVERSIGHT

Under MiFID II, Article 27 (4) and (7), EIM has an obligation to monitor the effectiveness of its order execution arrangements and its Policy, including the execution quality of its transactions.

To assist the review process, EIM has put in place the necessary processes aimed at meeting this obligation. This may include the following:

- A Monthly Best Execution monitoring working group with NT, to include outlier monitoring and root cause analysis with narrative.
- Performance monitoring The Compliance Officer will ensure NT meets EIMs Best Execution requirements, the results of which will be highlighted at Epworth Board meetings.
- This Policy will be reviewed annually, and Epworth Board approval sought.